

28 February, 2012

**General Manager
Cyprus Stock Exchange,
Nicosia.**

Dear Sir,

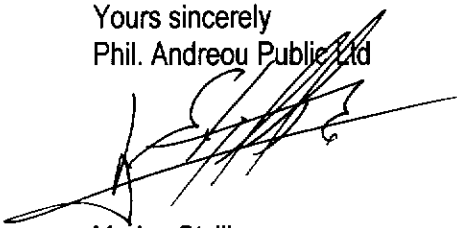
**Indication of financial results (unaudited) of Phil. Andreou Public Ltd
for the year ended 31 December 2011**

We would like to inform you that the Board of Directors of the Company, during its meeting on Thursday 28 February 2011, examined and approved the indication of the financial results (unaudited) of the Phil. Andreou Ltd Public Group for the year ended 31 December 2011. A relevant announcement, which includes an explanatory note, is attached.

The announcement and explanatory note will be published in the daily newspaper (of pancyprian circulation) "Simerini" on Thursday, 1st March 2012. A sufficient number of copies of the announcement will be available at the registered office of the Company.

Copies of the newspaper announcement will be sent to the Cyprus Stock Exchange and Epitropi Kefalalaiagoras on 2 March 2012.

Yours sincerely
Phil. Andreou Public Ltd



Marios Styllis
Company Secretary

Cc. Epitropi Kefalalaiagoras Kyprou
Nicosia

Phil. Andreou Public Ltd

Postal Address
P.O. Box 50352,
CY 3603 Limassol,
Cyprus, EU.

Visiting Address
5, Iapetou Street,
Ag. Athanasios
Industrial Estate,
CY 4101 Limassol.

Telephone
+357 25865000

Fax
+357 25811111

E-mail:
info@phil-andreou.com

Homepage:
www.phil-andreou.com

PHIL. ANDREOU PUBLIC LTD
INDICATION OF FINANCIAL RESULT (UNAUDITED)
FOR THE YEAR ENDED 31 DECEMBER 2011

1. Indication of financial result (unaudited)

	2011	2010
	€	€
Turnover	45.276.941	40.479.283
Cost of Sales	<u>(35.973.547)</u>	<u>(31.597.076)</u>
Gross Profit	9.303.394	8.882.207
Other Income	997.625	659.944
Selling and administration costs	<u>(10.525.815)</u>	<u>(10.036.830)</u>
Operating (Loss) Profit	(224.796)	(494.679)
Net Finance Costs	<u>(1.262.224)</u>	<u>(1.092.023)</u>
Loss before taxation	(1.487.020)	(1.586.702)
Taxation	73.377	13.297
(Loss) after taxation	(1.413.643)	(1.573.405)
Minority interest	80.864	119.697
Net (Loss) attributable to the company shareholders	(1.332.779)	(1.453.708)
(Loss) per Share	(2,97)cents	(3,23) cents

2. Basis of preparation and audit

The accounting policies that have been followed for the preparation of the indication of the financial result for the year ended 31 December 2011 are in accordance with International Financial Reporting Standards and are the same as those used in the preparation of the annual financial statements of the Company and the Group.

The audit of the financial statements of the Company and the Group has not been completed yet.

3. Turnover

Group turnover for 2011 increased by 11.9% from €40.5million in 2010 to €45.3million in 2011.

The increase is analysed by activity segment as follows:

	2011	2010
	€.000	€.000
Exports of display stands, shelving, warehouse equipment and shop fittings	1.097	1.258
Local sales of display stands, shelving, warehouse equipment and shop fittings	3.103	2.805
Digital printing	1.586	1.520
Advertising signs and similar services	1.110	1.229
Convenient shops	36.543	32.868
High technology products and services	487	451
Light Gauge Steel Construction	1.351	348
TOTAL	45.277	40.479

The increase in sales is mainly due to the increase in the sales of convenient stores of the wholly owned subsidiary So Easy Stores Ltd by approximately €3,7 million, due to the opening of new and the significant increase in the sales of existing shops. An important increase was created by the new sector of LGS Construction, through the subsidiary RightSpace Construction Ltd by €1 million. There was also an increase of approximately €66 thousand in Digital Printings while the exports of the Display Stands were decreased by €161 thousand. We must note that the strong competition and the International Crisis throughout 2011 affected the sales negatively.

4. Operating profit

The Group's operating results before the deduction of interest and tax shows an improvement of €270 thousand, i.e. decrease of loss from €495 thousand in 2010 to €225 thousand in 2011.

The following factors contributed significantly to the change in the result:

- (a) Increase of turnover mainly in So Easy Stores Ltd.
- (b) Reduction of the gross profit margin of Phil. Andreou Public Ltd due to decrease of prices to strong competition.
- (c) Reduction of the gross profit margin of So Easy Stores Ltd due to the reduction of the profit margin in tobacco products and the prepaid telecommunication cards.
- (d) Operational costs of the new Company RightSpace Construction Ltd.
- (e) Increase of depreciation
- (f) Increase of energy cost of about 30% compared to last year.

The selling and administration expenses showed an increase of €489 thousand mainly due to the increase in volume of sales of So Easy Stores Ltd caused by an increase in turnover and the opening of new shops and also the operation of the new company RightSpace Construction Ltd.

5. Other income

other income showed an increase of €338 thousand from €660 thousand in 2010 to €998 thousand in 2011.

6. Financing cost

In 2011 net financing costs, including exchange difference, showed an amount of €1.262 thousand compared to €1.092 thousand in 2010. The increase is mainly due to additional facilities to support the expanding policy of the Group and the increase of the lending cost.

7. Profit before and after taxation

Based on the above, Group results before taxation and minority interest for 2011 have improved by €100 thousand, i.e. decrease of the loss before tax and min.interest from €1.587 thousand in 2010 to €1.487 thousand in 2011.

A tax provision of €73 thousand (credit balance) was made for the year compared to a provision of €13 thousand made in 2010. This resulted in a difference of €121 thousand thus decreasing the net loss attributable to the Shareholders from €1.454 thousand in 2010 to €1.333 thousand in 2011.

8. Prospects for the year 2012

The Board of Directors based on the budgets prepared for 2012, the progress of new investments and the development of new strategic co-operations, as well as the plans for further economies, including reduction of payroll cost through redundancies and reduction of energy consumption, expects that in 2012 it will be in the position to face the International Crisis and to reduce the negative results. The new company RightSpace Construction Ltd is expected to contribute to this direction in 2012 since in 2011 it has contributed only mainly to costs. We must note however that the consequences of the International Crisis over the Cyprus economy cannot be predicted with certainty therefore the Board of Directors through its planning, is trying to face any such consequences should they appear, including the preservation of liquidity.

9. Dividend policy

The Board of Directors has decided to examine the payment of dividends for the year at its next meeting, during which the financial statements of the Company and the Group for the year end 2011 will be approved.